Quintillion

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Main features of the financing:

- Subsea network being built through fixed-price, datecertain EPC contract with Alcatel-Lucent Submarine Networks, a world-leading submarine fiber optic cable manufacturer and contractor
- Cash flow secured through offtake agreements with Alaskan telecom / service companies
- Natixis acted as Financial Advisor, Sole MLA, Interest Rate Hedging Bank, and Administrative & Collateral Agent



SPONSOR

Cooper Investment Partners, LLC

BORROWERS

Quintillion Subsea Holdings LLC and Quintillion Holdings LLC

TRANSACTION DESCRIPTION

The Borrower is constructing a subsea and terrestrial fiber optic cable network in Alaska. This cable network will run along the northwestern and northern coast and within the interior from Prudhoe Bay and down to Fairbanks, Alaska. Alcatel-Lucent Submarine Networks ("ASN") is the EPC for the subsea system and ASN is considered the premier submarine fiber optic cable supplier/contractor. The Project is expected to reach Commercial Operation in 2017.

The cable network consists of 3 fiber pair systems of 10 Tbps each, resulting in a total capacity of 30 Tbs. The subsea system is a 1,180 mile submarine cable network with landings in 6 northern Alaska communities. The terrestrial network consists of 240 miles of buried fiber. When built, the Project will provide much needed high speed broadband at affordable prices to the remote communities in northern Alaska and to companies (mainly oil & gas and government) which operate in Prudhoe Bay. The Project has already executed long-term offtake contracts with Alaskan telecommunication/service companies and expects to enter into more contracts once the Project is built.

The Project is sponsored by Cooper Investment Partners, LLC ("CIP", the Sponsor"), a New York City-based private equity fund.

FINANCING

The total \$50mm Senior Secured Credit Facility consists of a \$50mm Construction/Term Loan and an interest rate swap.

ROLE OF NATIXIS

Natixis acted as Financial Advisor, Sole Mandated Lead Arranger ("Sole MLA"), Interest Rate Hedging Bank and Administrative & Collateral Agent.